D.C. Economic Indicators

Government of the District of Columbia * *

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December 2004 Volume 5, Number 3

Labor & Industry

Jobs in D.C. for Dec. 2004 up 8,200 (1.2%) from 1 year ago

District resident employment for Dec. 2004 up 4,100 (1.5%) from 1 year ago



Labor Market ('000s): December 2004^a

Private Employment ('000s): December 2004

		D.	C. Metro		area			1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents		280.3	4.1	2,830.1	71.1	Manufacturing 2.5		0.0	0.0
Labor force		306.9	11.2	2,916.0	72.6	Construction	12.9 -0.4		-3.0
Total wage and salary emp	loyment	677.4	8.2	2,942.5	78.8	Wholesale trade	4.3 -0.1		-2.3
Federal government		193.1	0.6	347.2	0.6	Retail trade	18.4	0.3	1.7
Local government		38.4	0.7	299.5	6.1	Utilities & transport.	6.6	0.4	6.5
Leisure & hospitality		51.6	1.8	244.7	4.2	Publishing & other info.	24.2	0.1	0.4
Trade		22.7	0.2	360.6	19.1	Finance & insurance	19.6	-0.2	-1.0
Services		294.2	4.7	1,098.3	39.4	Real estate	11.5	0.2	1.8
Other private		77.4	0.2	592.2	9.4	Legal services	35.4	0.0	0.0
Unemployed		26.5	7.1	85.6	1.4	Other profess. serv.	65.7	4.1	6.7
New unempl. claims (state program)		1.4	-0.5			Empl. Serv. (incl. temp)	10.1	-0.3	-2.9
Sources: U.S. Bureau of Labor St	atistics (BLS)) & D.C. Dept. o	of Employment	Services (DOES	5)	Mgmt. & oth. bus serv.	37.0	0.8	2.2
^a preliminary, not seasonally adjus	sted					Education	37.1	0.0	0.0
						Health care	53.2	0.3	0.6
D.C. Hotel Industry ^b Airport Passengers ^c					Organizations	50.1	0.6	1.2	
Nov. 2004	Amt.	1 yr. ch.	Nov. 2004	Amt.('000)	1 yr. % ch.	Accommodations	14.6	0.5	3.5
Occupancy Rate	64.5%	1.6	Reagan	1,354.5	10.5	Food service	30.9	1.1	3.7
Avg. Daily Room Rate	\$161.68	\$17.75	Dulles	2,207.9	61.9	Amuse. & recreation	6.1	0.2	3.4

1,612.5

Source: Smith Travel Research Aviation Administration Authority ** George Section 1.4° Source: Metropolitan Washington Airports Authority ** Maryland Aviation Administration Authority ** weighted average

122

26,225

Source: BLS. Details may not add to total due to rounding.

Other services

Total

Revenue

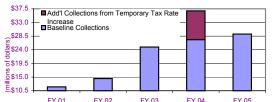
Available Rooms

FY 2005 (Oct.- Dec.) sales tax collections up 15.7% from 1 year ago

BWI

FY 2005 (Oct.- Dec.) deed transfer tax collections down 20.8% from 1 year ago (reflects rate change)

YTD Deed Transfer Tax Collections by Fiscal Year (Oct. - Dec. collections only)



^a Cash collection growth rates for some taxes may not necessarily reflect annual revenue growth for budget purposes due to accounting adjustments. Growth rates in some taxes reflect legislated changes in tax rates.

-3.6

^b Includes sales taxes allocated to the Convention Center.

*** Not meaningful due to payment timing or processing factors.

Adjusted General Fund Revenue Collections^a

5.6

445.9

-0.8

6.9

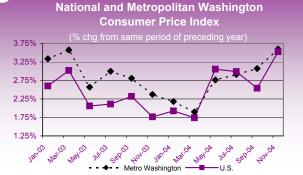
-12.5

1.6

	year-to-date						
	% ch	ange					
	FY 2005	FY 2004					
	(Oct 04 -Dec 04)	(Oct 03 -Dec 03)					
Property Taxes	***	***					
General Sales ^b	15.7	9.2					
Individual Income	6.0	11.0					
Business Income	***	***					
Utilities	0.4	4.8					
Deed Transfer	-20.8	47.8					
All Other Taxes	-16.4	32.0					
Total Tax Collections	6.5	10.7					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	2.8	8.5					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	18.0	13.7					
Source: D.C. Office of Tax and Revenue and							
Office of Revenue Analysis							

People & Economy

- D.C. unemployment rate for Dec.: 9.0%, up from 8.8% last month & up from 7.0% 1 yr ago
- Metro area CPI growth rate for Nov.: 3.6%, up from 3.1% in Sept. & up from 2.4% 1 yr ago



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending		ending D.C. Population			
Source: BEA	3 rd Q 2004	2 nd Q 2004	Source: BLS	Nov. 2004	Sept. 2004	Source: Cen	sus	Level	1 yr. ch.
Nominal	6.2	7.1	U.S.	3.5	2.5	Estimate for	or:		
Real	4.0	4.8	D.C./Balt. metro area	3.6	3.1	July 1, 2000)	571,045 [†]	832 [†]
						July 1, 2001		569,408 [†]	(1,637) [†]
Personal Income	3		Unemployment Ra	ate ^c		July 1, 2002	2	564,643 [†]	$(4,765)^{\dagger}$
Source: BEA	% change	for yr. ending	Source: BLS	Dec. 2004	Nov. 2004	July 1, 2003	3	557,620 [†]	$(7,023)^{\dagger}$
Total Personal Income	3 rd Q 2004	2 nd Q 2004	U.S.	5.4	5.4	July 1, 2004	ļ	553,523	(4,097)
U.S.	5.2	5.5 [†]	D.C.	9.0	8.8	Components of Change from July 1, 2003			
D.C.	5.6	5.4 [†]				Natural	Births	7,648	Net
Wage & Salary Portion of Personal Income Interest Rates		National Average		Deaths 5		5,973	1,675		
U.S.	4.8	4.7 [†]	Source: Federal Reserve	Dec. 2004	Nov. 2004	Net Migr.	Net Int'l	3,919	
Earned in D.C.	5.2	5.0 [†]	1-yr. Treasury	2.7	2.5		Net Dom.	(9,680)	(5,761)
Earned by D.C. res'd ^b	5.9	5.7 [†]	Conv. Home Mortgage	5.8	5.7	Net Chang	je ^d		(4,097)

^a Nominal ^b estimated ^c seasonally adjusted ^d Includes federal resident employee movement (military/civilian) and the statistical residual

Housing & Office Space

- Condo sales in 4th Q 2004 up 10.9% from 1 year ago
- Occupied office space in 3rd Q 2004 up 1.0 msf from 2nd Q 2004



Housing Sales			D.C. Housing Per	mits Issued	d	D.C. Commercial Office Space		
Source: MRIS ^a	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	4 th Q 2004			3 rd Q 2004		Vacancy Rate (%)	3 rd Q 2004	1 qtr. ch.
Single family	5,784	0.1	Total housing units	1,323	-411	Excl. sublet space	5.4	-0.3
Condo/Co-op	3,993	10.9	Single family	239	-1	Incl. sublet space	6.4	-0.5
Prices (\$000)	4 th Q 2004	1 yr. % ch.	Multifamily (units)	1,084	-410			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status ^e	3 rd Q 2004	1 qtr. ch.
Median ^b	\$384.0	16.7	Source: Delta Associates	3 rd Q 2004	1 yr. ch.	Total Inventory	111.2	0.5
Average ^c	\$509.0	15.3	Apartment units currently			Leased space ^f	105.2	0.8
Condo/Co-op			under construction	3,241	-1,070	Occupied space ^g	104.1	1.0
Median ^b	\$325.0	23.3	Add'I planned units likely			Under construction		
Average ^c	\$359.8	33.6	within next 36 months	877	-450	or renovation	6.3	-0.1

^a Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors bedian for Dect. c 4th quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate incl. sublet